



SMART workshop
Jigsaw Technologies
08-May-10

Response to SMART Vision for Communications Networking

Jigsaw position

- ◆ SMART vision of decoupling communications has effectively happened within the industry
- ◆ Require network to meet the minimum specifications agreed in the contract

Issues

- ◆ IT policies negatively impact on our ability to successfully deploy and support our products.

Response to SMART Vision for Common Hardware Platform

Jigsaw position

- ◆ Limited number of installations where Jigsaw has leveraged existing hardware

Issues

- ◆ Support, maintenance and enhancement of common hardware is an issue and needs to be addressed
- ◆ OTMs that have a long history of competing with each other to work effectively together to agree on a standard hardware configuration that meets an acceptable price target
- ◆ Switching to common hardware will impact on overall revenue and there will need to be changes to the licensing and support model

Response to SMART Vision for Data Accessibility

Jigsaw position

- ◆ Require access to OEM protocols
- ◆ See a migration from CAN and Serial connectivity with OEM devices to using Ethernet
- ◆ Prefer to provide interfaces for applications that depend on data from our system

Issues

- ◆ Do not have access to all OEM protocols
- ◆ Not all OEM protocols are sufficiently robust to support reliable real-time operation
- ◆ IP issues around providing access to all raw data created in real time